



# Residential Second Charge Loans

PRODUCT GUIDES

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

#### **Pre-submission enquiries**

Call: 020 7031 155 Email: mortgage.enquiries@utbank.co.uk

**For post-submission enquiries call:** 020 7031 1552 to speak to your underwriter

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### **Residential Second Charge Mortgages**

## **Prime Plus**

Max LTV Max Loan	<b>60%</b> £10k to £500k	<b>65%</b> £10k to £500k	<b>70%</b> £10k to £500k	<b>75%</b> £10k to £500k	<b>80%</b> £10k to £500k	<b>85%</b> £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.24%	+3.24%	+3.84%	+4.34%	+5.54%	+6.84%	3%, 2%
2 Yr Fix	7.19%	7.19%	7.69%	8.04%	8.94%	9.94%	3%, 2%
3 Yr Fix	7.09%	7.09%	7.64%	7.99%	8.84%	9.84%	3%, 2%, 2%
5 Yr Fix	5.90%	5.90%	6.94%	7.20%	7.95%	8.99%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	6.55%	6.55%	7.04%	7.30%	8.05%	9.39%	-

## Prime

Max LTV Max Loan	<b>60%</b> £10k to £500k	<b>65%</b> £10k to £500k	<b>70%</b> £10k to £500k	<b>75%</b> £10k to £500k	<b>80%</b> £10k to £500k	<b>85%</b> £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.34%	+3.34%	+3.94%	+4.44%	+5.64%	+6.94%	3%, 2%
2 Yr Fix	7.29%	7.29%	7.79%	8.14%	9.04%	9.99%	3%, 2%
3 Yr Fix	7.19%	7.19%	7.69%	8.04%	8.94%	9.97%	3%, 2%, 2%
5 Yr Fix	6.65%	6.65%	7.04%	7.45%	8.35%	9.39%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	6.75%	6.75%	7.14%	7.55%	8.45%	9.49%	-

## **Near Prime**

Max LTV Max Loan	<b>60%</b> £10k to £500k	<b>65%</b> £10k to £500k	<b>70%</b> £10k to £500k	<b>75%</b> £10k to £500k	<b>80%</b> £10k to £500k	<b>85%</b> £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+4.54%	+4.54%	+5.14%	+5.64%	+6.84%	+8.14%	3%, 2%
2 Yr Fix	8.59%	8.59%	8.89%	9.19%	9.94%	11.15%	3%, 2%
3 Yr Fix	8.49%	8.49%	8.79%	9.09%	9.84%	11.13%	3%, 2%, 2%
5 Yr Fix	7.39%	7.39%	7.69%	8.49%	9.64%	10.64%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, 2 No ERC	7.49%	7.49%	7.79%	8.59%	9.74%	10.74%	-

**Reversionary Rates:** BBR +5% < 75% and BBR +5.25% > 75%. Follow the BoE rate at the stated margin.

Lifetime tracker rates: Follow the BoE rate at the stated margin.

#### Residential Second Charge Mortgages

## Key Criteria Highlights

### **Status Definition**

	Prime Plus and Prime	Near Prime	
Unsecured	Currently up to date	Ignore if consolidating	
Secured Loans and Mortgages	0 in 3m, 0 in 12 0 Outstanding	0 in 3m, 1 in 12 Max 1 Outstanding	
CCJ's	0 in 24 Ignore if < £300	1 in 24 Ignore if < £300	
Defaults	0 in 24 Ignore if < £300	1 in 24 Ignore if < £300	
All plans Mail order and comms ignored. Previous conduct will effect credit score			

#### Fees

Туре	Мах		
Product Fee	<£125k-£995	<£500k-£1495	
Broker Fee	£5k or	<sup>-</sup> 12.5%	

## **Applicant Profile**

	Min Max
Age	18 85
Term	3 30

#### Income

	<85%	
Minimum Income	£15K	
Minimum Valuation	£90K	
LTI	Up to 6x	
DTI	45%	
Self Employed	2 years trading	

## Our Team, always on hand to help

#### Residential, buy to let or second charge



Caroline Mirakian Sales & Marketing Director Nationwide M: 07825 720 586 cmirakian@utbank.co.uk

#### Field Team for our club and network partners



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#### Key Account Team for our Specialist Distributors



Chris Pedlar Head of Specialist Distribution North Region M: 07787 296 057 cpedlar@utbank.co.uk



Jigar Patel Head of Specialist Distribution South Region M: 07796 348 031 jpatel@utbank.co.uk

All team members are supported by a dedicated telephony business relationship manager

T: 0207 031 1551 E: mortgage.enquiries@utbank.co.uk

#### **Contact Us**

## **Useful Contacts**

Enquiries: **020 7031 1551** Email: **mortgage.enquiries@utbank.co.uk** Website: **utbank.co.uk** 

Division	Contact	Email
Mortgage Enquiries Team (Pre submission)	0207 031 1551	Mortgage.enquiries@utbank.co.uk
Residential Underwriting (Post submission)	0207 031 1552	Dedicated email address provided on submission
BTL Underwriting (Post submission)	0203 862 1298	btlmortgages@utbank.co.uk

For Registration, procuration fee and sourcing queries please contact Intermediary Support - on 0207 031 1551 Email: mortgage.enquiries@utbank.co.uk

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