

# Residential First Charge Mortgage

PRODUCT GUIDES

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

#### **Pre-submission enquiries**

Call: 020 7031 155 Email: mortgage.enquiries@utbank.co.uk

**For post-submission enquiries call:** 020 7031 1552 to speak to your underwriter

Personal finance awards 2023 best second mortgage lender

What mortgage awards 2023 best second mortgage lender

Mortgage strategy awards 2023 best second charge lender

Moneyfacts awards 2022 best secured loan provider

#### **Residential First Charge Mortgages**

## **Prime Plus**

Max LTV Max Loan	<b>60%</b> £25k to £1M	<b>65%</b> £25k to £1M	<b>70%</b> £25k to £1M	<b>75%</b> £25k to £1M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	Early Redemption Charges
BoE Life Time Tracker	+2.19%	+2.19%	+2.19%	+2.29%	+2.59%	+2.99%	+3.19%	3%, 2%
2 Yr Fix	5.74%	5.74%	5.74%	5.74%	6.14%	6.54%	7.09%	3%, 2%
3 Yr Fix	5.89%	5.89%	5.89%	5.89%	6.29%	6.64%	7.39%	3%, 2%, 2%
5 Yr Fix	5.89%	5.89%	5.89%	5.89%	5.99%	6.19%	6.84%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	6.89%	6.89%	6.89%	6.89%	6.99%	7.19%	7.84%	-

## Prime

Max LTV Max Loan	<b>60%</b> £25k to £1M	<b>65%</b> £25k to £1M	<b>70%</b> £25k to £1M	<b>75%</b> £25k to £1M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	Early Redemption Charges
BoE Life Time Tracker	+2.34%	+2.34%	+2.34%	+2.44%	+2.74%	+3.14%	+3.34%	3%, 2%
2 Yr Fix	6.19%	6.19%	6.19%	6.29%	6.59%	6.99%	7.69%	3%, 2%
3 Yr Fix	6.14%	6.14%	6.14%	6.24%	6.54%	6.89%	7.59%	3%, 2%, 2%
5 Yr Fix	6.54%	6.54%	6.54%	6.59%	6.79%	6.99%	7.34%	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	7.54%	7.54%	7.54%	7.59%	7.79%	7.99%	8.34%	-

## **Near Prime**

Max LTV Max Loan	<b>60%</b> £25k to £1M	<b>65%</b> £25k to £1M	<b>70%</b> £25k to £1M	<b>75%</b> £25k to £1M	<b>80%</b> £25k to £1M	<b>85%</b> £25k to £1M	<b>90%</b> £25k to £750k	Early Redemption Charges
BoE Life Time Tracker	+3.24%	+3.24%	+3.24%	+3.34%	+3.64%	+4.04%	-	3%, 2%
2 Yr Fix	7.09%	7.09%	7.09%	7.19%	7.59%	8.09%	-	3%, 2%
3 Yr Fix	7.04%	7.04%	7.04%	7.14%	7.44%	7.99%	-	3%, 2%, 2%
5 Yr Fix	6.94%	6.94%	6.94%	6.99%	7.39%	7.79%	-	5%, 4%, 3%, 2%, 2%
5 Yr Fix, No ERC	7.94%	7.94%	7.94%	7.99%	8.39%	8.79%	-	-

**Reversionary Rates:** BBR +3.75% < 75% and BBR +4% > 75%. Follow the BoE rate at the stated margin.

Lifetime tracker rates: Follow the BoE rate at the stated margin.

## **Key Criteria Highlights**

#### **Status Definition**

	Prime Plus	and Prime	Near Prime	
	< 85%	> 85%	< 85%	
Unsecured	Currently up to date	Currently up to date	Ignore if consolidating	
Secured Loans and Mortgages	0 in 3m, 0 in 12 0 Outstanding	0 in 3m, 0 in 12 0 Outstanding	0 in 3m, 0 in 12 Max 1 Outstanding	
CCJ's	0 in 24 Ignore if < £300	0 in 36 Ignore if < £300	1 in 24 Ignore if < £300	
Defaults	0 in 24 Ignore if < £300	0 in 36 Ignore if < £300	1 in 24 Ignore if < £300	
All plans	Mail order and comms <£300 ignored. Previous conduct will effect credit score.			

#### Income

	<85%	>85%	FTB	Interest Only	
Minimum Income	£15K	£40K	£25K	£50K	
Minimum Valuation	£90K	£125K	£90K	£300K	
LTI	Up to 6x	4.5x Max			
DTI	50%				
Self Employed	2 years trading				

#### **Product Features**

Unencumbered		Interest Only	
0.5% loading 4x LTI Min loan £5k IO unavailable Max 70% LTV	£995 Product Fee	75% Max 70% downsize Stressed on IO repayment Min age 25 Not available FTB	Prime Plus and Prime only

#### Fees

Туре	Мах
Product Fee	£1,495
Broker Fee	£5k or 12.5%

### **Applicant Profile**

	Min	Max
Age	18	85
Term	5	40

#### For full criteria click HERE

## Our Team, always on hand to help

#### Residential, buy to let or second charge



Caroline Mirakian Sales & Marketing Director Nationwide M: 07825 720 586 cmirakian@utbank.co.uk

#### Field Team for our club and network partners



Hannah Oades Head of Network and Club Distribution Nationwide M: 07423 789 983 hoades@utbank.co.uk



Frankie Kitchen Business Development Manager London & Midlands M: 07557 311 615 fkitchen@utbank.co.uk



Rachel Shackleton Business Development Manager South of England and Wales M: 07471 971 236 rshackleton@utbank.co.uk

#### Key Account Team for our Specialist Distributors



Chris Pedlar Head of Sales

M: 07787 296 057 cpedlar@utbank.co.uk



Jigar Patel Head of Specialist Distribution South Region M: 07796 348 031 jpatel@utbank.co.uk

All team members are supported by a dedicated telephony business relationship manager

T: 0207 031 1551 E: mortgage.enquiries@utbank.co.uk

#### **Contact Us**

## **Useful Contacts**

Enquiries: **020 7031 1551** Email: **mortgage.enquiries@utbank.co.uk** Website: **utbank.co.uk** 

Division	Contact	Email
Mortgage Enquires Team (Pre submission)	0207 031 1551	Mortgage.enquires@utbank.co.uk
Residential Underwriting (Post submission)	0207 031 1552	Dedicated email address provided on submission
BTL Underwriting (Post submission)	0203 862 1298	btlmortgages@utbank.co.uk

For Registration, procuration fee and sourcing queries please contact Intermediary Support - on 0207 031 1551 Email: mortgage.enquiries@utbank.co.uk

United Trust Bank Limited is authorised by the Prudential Regulation Authority and regulated by the Financial Conduct Authority and Prudential Regulation Authority. Member of UK Finance. Registered in England and Wales number 549690. 1 Ropemaker Street, London EC2Y 9AW.

This information is strictly for the use of professional intermediaries only.

## **Quick Links**

To register as new intermediary **Click here** 

To access online document library Click here

To read our case studies for deals we've recently supported **Click here** 

To search our Criteria on the Knowledge Bank site Click here