



United Trust Bank Product Guide Residential Second Charge Loans

United Trust Bank offers an enhanced range of specialist mortgage products, designed to accommodate those underserved customers who do not meet the high street approach of a minimum credit score or automated process. Combining technology with our specialist underwriters we can individually assess each application on its merits, aiming to fulfil the needs of customers wishing to purchase their home or to raise capital for a variety of purposes.

Pre-submission enquiries call 020 7031 1551 or email mortgage.enquiries@utbank.co.uk

For post-submission enquiries call 020 7031 1552 to speak to your underwriter.



PERSONAL FINANCE AWARDS 2023
BEST SECOND MORTGAGE LENDER



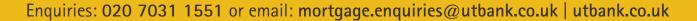
WHAT MORTGAGE AWARDS 2023
BEST SECOND MORTGAGE LENDER



MORTGAGE STRATEGY AWARDS 2023
BEST SECOND CHARGE LENDER



FINANCIAL REPORTER AWARDS 2024
BEST SECOND CHARGE LENDER







Prime Plus Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.24%	+3.84%	+4.34%	+5.54%	+6.84%	2.00%, 1.00%
2 Yr Fix	7.29%	7.79%	8.09%	8.99%	9.99%	2.00%, 0.75%
3 Yr Fix	7.19%	7.74%	8.04%	8.89%	9.89%	3.25%, 2.00%, 0.75%
5 Yr Fix	6.59%	7.14%	7.49%	8.39%	9.39%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	7.89%	8.49%	8.89%	10.14%	10.24%	-

Acceptable Adverse
Unsecured Credit
All accounts currently up to date. Previous conduct may impact credit score
Secured Loans and Mortgages
0 in 3m, 0 in 12m. 0 outstanding
CCJ
0 in 24m. ignore if <£300
Defaults
0 in 24m. Ignore if <£300

Fees	Loan Purpose	Key Criteria	Key Income	Reversionary Rates
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%

Prime Plus Loan Purposes







Prime Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+3.34%	+3.94%	+4.44%	+5.64%	+6.94%	2.00%, 1.00%
2 Yr Fix	7.39%	7.99%	8.44%	9.09%	10.00%	2.00%, 0.75%
3 Yr Fix	7.29%	7.89%	8.34%	8.99%	9.98%	3.00%, 2.00%, 0.75%
5 Yr Fix	6.74%	7.44%	7.79%	8.79%	9.69%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	8.04%	8.54%	8.94%	10.19%	10.49%	-

Fees	Loan Purpose	Key Criteria	Key Income	Reversionary Rates
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%

Prime Loan Purposes







Near Prime Residential Second Charge Loans

Max LTV Loan	65% £10k to £500k	70% £10k to £500k	75% £10k to £500k	80% £10k to £500k	85% £10k to £500k	Early Redemption Charges
BoE Life Time Tracker	+4.54%	+5.14%	+5.64%	+6.84%	+8.14%	2.00%, 1.00%
2 Yr Fix	8.59%	8.89%	9.19%	9.94%	11.15%	2.00%, 0.75%
3 Yr Fix	8.49%	8.79%	9.09%	9.84%	11.13%	3.00%, 2.00%, 0.75%
5 Yr Fix	7.59%	7.89%	8.69%	9.74%	10.84%	5.00%, 4.00%, 2.75%, 1.75%, 0.75%
5 Yr Fix, No ERC	9.19%	9.49%	9.69%	10.94%	11.34%	-

Acceptable Adverse
Unsecured Credit
Unsecured credit profile ignored if being consolidated. Previous conduct may impact credit score.
Secured Loans and Mortgages
0 in 3m, 1 in 12m. Max 1 outstanding
CCJ
Max 1 in 24m. Ignore if < €300
Defaults
Max 1 in 24m. Ignore if < £300

Fees	Loan Purpose	Key Criteria	Key Income	Reversionary Rates
Product fee: <£125k = £995 <£500k = £1,495 Broker fee: max £5k or 12.5%	Capital raising Debt consolidation Home Improvements Repayment of personal tax bills Purchase of/deposit for additional properties in UK Other loan purposes available	Minimum age 18 Max age 85 Lending into retirement Max term 30 years Min term 3 years Max applicants 2 Max Loan £500k to 85% LTV Min Loan £10k Broker fee max £5k or 12.5%	6x LTI to 80% LTV 4.5x LTI to 85% LTV Minimum income £15,000 50% Bonus and overtime accepted with latest P60 Self employed 2 years accounts Contractors considered	BBR+5%< 75% BBR+5.25%> 75% Follow the BoE rate at the stated margin, down to a minimum of 0.5% Lifetime tracker rates follow the BoE rate at the stated margin, down to a minimum of 0.5%

Near Prime Loan Purposes







Our Team always on hand to help

Residential, buy to let or second charge



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Field Team for our club and network partners



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Rachel Shackleton – South East and South West M: 07471 971 236 rshackleton@utbank.co.uk

Lloyd Turner-Internal Sales Manager James Hodgskin- Intermediary Support Manager

All team members are supported by a dedicated telephony broker relationship manager - T: 0207 031 1551

Jack Martin-South East & South West Kerry Bradley-London, East & West of England and Midlands Jodie Roy-Specialist Distribution Other useful contact points

Division	Number	Email
Mortgage Enquires Team (Pre submission)	0207 031 1551	Mortgage.enquiries@utbank.co.uk
Residential Underwriting (Post submission)	0207 031 1552	Dedicated email address provided on submission
BTL Underwriting (Post submission)	0203 862 1298	btlmortgages@utbank.co.uk

For Registration, procuration fee and sourcing queries please contact
Intermediary Support - on 0207 031 1551 Email: mortgage.enquiries@utbank.co.uk

QUICK LINKS

To register as new intermediary

CLICK HERE

To access online document library

CLICK HERE

To read our case studies for deals we've recently supported

CLICK HERE

To search our Criteria on the Knowledge Bank site

CLICK HERE

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